

North Carolina Department of Insurance
Prelicensing Classroom Course Information

VERY IMPORTANT

The Department of Insurance approves courses for Pre-licensing education offered through classroom instruction.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines and Medicare Supplement/Long Term Care prelicensing education requirements through classroom courses MUST enroll through a Department of Insurance approved classroom prelicensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license – Life, Accident & Health and/or Sickness, Property, Casualty and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from prelicensing education requirements:

Life:

Certified Insurance Counselor (CIC);
Certified Employee Benefits Specialist (CEBS)
Certified Financial Planner (CFP)
Chartered Life Underwriter (CLU)
Chartered Financial Consultant (ChFC)
Life Underwriter Training Council Fellow (LUTCF)
Fellow Life Management Institute (FLMI)

Accident & Health/Sickness:

Registered Health Underwriter (RHU)
Certified Employee Benefits Specialist (CEBS)
Registered Employee Benefits Consultant (REBC)
Health Insurance Associate (HIA)

Property:

Accredited Advisor in Insurance (AAI);
Associate in Risk Management (ARM);
Certified Insurance Counselor (CIC).

Casualty:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered {Prop. Cas. Underwriter (CPCU)

Personal Lines:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered Prop. Cas. Underwriter (CPCU)

Medicare Supplement/Long Term Care

Waivers for prelicensing are granted case-by-case based on education and/or experience in Medicare Supplement/Long Term Care.

Other qualification: Holder of a degree in insurance (associate or bachelors)

Submit a written request for a waiver of prelicensing education with proof of exemption to NCDOL/Agent Services Division by fax to (919) 715-3794.

Schools Approved to Conduct Insurance Prelicensing Education Classroom Courses

Please contact the individual schools for course and schedule information

December 6, 2024

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Asheville-Buncombe Technical Community College 4239 340 Victoria Rd Asheville, NC 28801 (828) 398-7900 Website: https://abtech.edu Email: lizjones@abtech.edu Liz Jones	No	No	Yes	Yes	No	No
Agent's Choice, Insurance PLE School 4057 3572 Heathrow Drive Winston Salem, NC 27127 (336) 774-9400 Website: www.agentschoiceonline.com Email: answers@agentschoiceonline.com Mr. Ronald Delk	Yes	Yes	Yes	Yes	Yes	Yes
Alamance Community College 4033 P. O. Box 8000 Graham, NC 27253 (336) 506-4301 Website: www.alamancecc.edu Email: dave.parker@alamancecc.edu Mr. Dave Parker	Yes	Yes	Yes	Yes	Yes	No
ALH Administrative Services 4213 2650 McCormick Dr. #300 Clearwater, FL 33759 (727) 726-0726 Email: jstankewich@amerilife.com Mr. James Stankewich	Yes	Yes	No	No	No	Yes
American Academy for Insurance Training 4204 6699 Fox Centre Pkwy, Ste 459 Gloucester, VA 23061 (757) 660-1755 Email: loukressaty@americanacademyva.com Mr. Louis Kressaty	Yes	Yes	No	No	No	Yes
American Financial Studies 4069 P. O. Box 319 Franklin, NC 28744 (828) 541-1277 Website: www.americanfinancialstudies.com Email: service@americanfinancialstudies.com Mr. John Martin	Yes	Yes	Yes	Yes	Yes	Yes
Beacon Exam Prep 4220 5710-K Gate City Blvd #249 Greensboro NC 27406 (888) 503-6260 Website: www.beaconexamprep.com Email: info@beaconexamprep.com beaconexampreinfo@gmail.com Mr. Jeff Carter	Yes	Yes	Yes	Yes	No	Yes

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Brewer Insurance School 810 Dutch Square, Suite 100 Columbia, SC 29210 (803) 772-0684 Website: www.BrewerInsuranceSchool.com Email: info@brewerinsuranceschool.com Angela Brdarski	4235 Yes	Yes	Yes	Yes	No	No
C&E Legacy Estate 7703 Radin Rd Waxhaw, NC 28173 (704) 993-8296 Email: eskspeak@gmail.com Ms. Ebony Stewart-Knight	4236 Yes	No	No	No	No	No
Carolina Insurance School, Inc. P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 (866) 245-9440 Website: www.CarolinaInsuranceSchool.com Email: smalmberg@CarolinaInsuranceSchool.com classes@CarolinaInsuranceSchool.com Ms. Sharon Malmberg	4157 Yes	Yes	Yes	Yes	Yes	Yes
Carteret Community College 3505 Arendell Street Morehead City, NC 28557 (252) 222-6203 Website: www.carteret.edu Email: mccormacr@carteret.edu Mr. Rick McCormac	4003 Yes	Yes	Yes	Ye	Yes	No
Catawba Valley Community College 2550 Highway 70, Southeast Hickory, NC 28602 (828) 327-7000 Website: www.cvcc.edu Email: sblake@cvcc.edu Ms. Susan Blake	4004 Yes	Yes	Yes	Yes	Yes	Yes
Catawba Valley Insurance Programs P. O. Box 2825 Hickory, NC 28603 1269 Sixteenth St NE Hickory, NC 28601 (828) 638-0300 Email: genedavisinsurance@gmail.com Mr. Gene Davis	4062 Yes	Yes	No	No	No	Yes
Central Piedmont Community College P. O. Box 35009 Charlotte, NC 28235 (704) 330-4685 Website: https://www.cpcc.edu/programs/financial-services-continuing-education Email: hunter.smith@cpcc.edu Mr. Hunter Smith	4006 Yes	Yes	Yes	Yes	Yes	Yes
College of the Albemarle 800 N. Oakum St. Edenton, NC 27932 (252) 482-7900 Ext 2250 Website: www.albemarle.cc.nc.us	4008 Yes	Yes	Yes	Yes	Yes	Yes

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Dixon Hall Insurance 4056 1903 Waverly Drive Monroe, NC 28112 (704) 289-1466 (704) 254-6437 Website: www.dixonshall.com Email: dhall@dixonshall.com Mr. Dixon Hall	Yes	Yes	Yes	Yes	Yes	Yes
East Carolina University 4226 1000 E. 5 th St. Bate 3113 Greenville, NC 27858 (252) 328-6372 Email: wellsbr@ecu.edu Dr. Brenda Wells	No	No	Yes	Yes	No	No
FCG Insurance Training School 4224 1110 Navaho Drive, Suite 300 Raleigh, NC 27609 (919) 977-9781 Email: frith3300@yahoo.com Website: fcgprelicensingchool.com Mr. Curtis Frith	Yes	No	No	No	No	No
Financial Services Institute 4045 3965 Winding Way Road Roanoke, VA 24015 (540) 345-4125 Email: WJMFSI@aol.com Mr. William J. Matze	Yes	Yes	No	No	No	Yes
Horizon Professional Education 4192 4600 Park Rd. #303 Charlotte, NC 28209 (704) 529-3199 Website: www.horizon-edu.com Email: lake@horizon-edu.com Ms. Linda S. Ake	Yes	Yes	Yes	Yes	No	Yes
IIANC/InsurAcademy 4042 101 Weston Oaks Ct. Cary, NC 27513 (919) 828-4371 Website: www.iianc.com Email: lwooters@iianc.com Ms. LuAnn Wooters	Yes	Yes	Yes	Yes	Yes	Yes
Insurance Educational Systems 4061 PO Box 90684 Raleigh, NC 27675 (919) 859-2104 Website: www.iesnc.com Email: Victor@iesnc.com Mr. Victor Powell	Yes	Yes	Yes	Yes	Yes	Yes
Insurance Educators 4071 PO Box 13227 Durham, NC 27709 (919) 361-0780 Website: www.insuranceeducators.com Email: tp@insuranceeducators.com Mr. Victor Powell	Yes	Yes	Yes	Yes	Yes	Yes

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Insurance Schools Inc. 4208 5512 Big Tyler Rd. Charleston, WV 25313 (800) 333-3926 Email: dan.dupay@insurance-schools.com Mr. M. Daniel Dupay	No	No	Yes	Yes	No	No
Insurance Training Professionals LLC DBA TSI Training 4233 9600 Escarpment Blvd #745 Austin, TX 78749 (512) 529-4241 Email: Joe@TSINational.com Website: www.TSINational.com Mr. Joseph E. Miles	No	No	Yes	Yes	No	Yes
John L. Quick, Jr./Insurance Prep. 4166 P.O. Box 17234 Raleigh, NC 27619 (919) 801-4548 Website: www.insuranceprep.com Email: insuranceprep@earthlink.net john@insuranceprep.com Mr. John L. Quick, Jr.	Yes	Yes	Yes	Yes	No	Yes
DF Institute, Inc. D/B/A Kaplan Financial 4180 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (608) 779-5599 Email: bob.lorbeck@kaplan.com Mr. Robert Lorbeck	Yes	Yes	Yes	Yes	Yes	Yes
Legacy Insurance School 4231 1528 Evans Street, Suite I Greenville, NC 27834 (919) 559-3304 Email: legacybuildersmanagement@gamil.com Amy Bryant	Yes	No	No	No	No	No
Lenoir Community College 4018 P. O. Box 188 Kinston, NC 28501 (252) 527-6223 Ext. 714 Website: www.lenoir.cc.edu Email: pmrtinezmengel76@lenoircc.edu Mr. Prudencio Martinez Mengel	Yes	Yes	Yes	Yes	No	Yes
Lester Underwriting Training Center 4058 P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: lutcffollowup@aol.com Mr. Avie Lester	Yes	Yes	No	No	No	No
Lewis Financial Services Institute 4048 6600-H East WT Harris Blvd Charlotte, NC 28215 (704) 563-8869 Website: www.lfsinstitute.com Email: dlewis8084@aol.com Mr. Donald E. Lewis	Yes	Yes	Yes	Yes	Yes	Yes

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Matthews Insurance School 300 Foxfield Lane Matthews, NC 28105 (704) 619-0173 Email: ptimmerman@dmjfinancialservices.com Mr. Phillip Timmerman	4179	Yes	Yes	No	No	No	Yes
MDIS 4707 Vickery Chapel Road Greensboro, NC 27407 (336) 454-4784 Email: batistaw@aol.com Mr. Walter Batista	4064	Yes	Yes	No	Yes	No	Yes
Mitchell Community College 701 West Front Street Statesville, NC 28677 (704) 978-1366 Email: astutts2@mitchellcc.edu Website: www.mitchellcc.edu Ms. Ali Stutts	4228	Yes	Yes	Yes	Yes	No	No
NC Surepass Insurance School 3709 Valleyfield Lane Elm City, NC 27822 (252) 245-4175 Email: charleswheeler57@gmail.com Mr. Charles D. Wheeler	4161	Yes	Yes	Yes	Yes	Yes	Yes
Primerica Life Ins Co 3120 Breckinridge Blvd Duluth, GA 30199 (770) 564-6407 Email: maria.dussault@primerica.com Ms. Cindee Chavis McKinn	4116	Yes	Yes	Yes	Yes	No	No
Rendleman Company P. O. Box 4305 Greensboro, NC 27404 (336) 851-6002 Website: www.rendlemancompany.com Email: rendy3@aol.com Mr. Bill Rendleman, Jr.	4044	Yes	Yes	Yes	Yes	Yes	Yes
South Piedmont Community College 4209 Old Charlotte Hwy Monroe, NC 28110 (704) 290-5100 Email: tmoss@spcc.edu Website: www.spcc.edu Ms. Tara Moss	4232	Yes	Yes	Yes	Yes	No	No
Stephenson Professional Group 357 Go Cart Rd Broadnax, VA 23920 (757) 755-4073 Email: apj4494@gmail.com Ms. Adrian Johnson	4227	Yes	No	No	No	No	No
Surry Community College 630 South Main Street Dobson, NC 27017 (336) 386-3331 Email: hardingjm@surry.edu Ms. Jill Harding	4225	No	No	Yes	Yes	No	No

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Tammie D'Allura Insurance Educators, LLC 4230 3815 Tinsley Drive, Ste 161 High Point, NC 27265 (336) 460-7979 Tammie Grisso D'Allura Email: tammieinsedu@gmail.com Website: tdinsuranceeducators.com	Yes	Yes	Yes	Yes	Yes	Yes
Tarheel Pre-Licensing Education 4199 2507 Nash Street North Wilson, NC 27896 (252) 210-9383 Mr. Durham Lee Email: masonclee@msn.com	Yes	Yes	No	No	No	No
TZ Insurance Solutions LLC 4217 221-B Business Street, Suite B Beckley, WV 25901 (304) 929-3258 Mr. Harless Stover Email: harless.stover@tzinsurance.com	Yes	Yes	No	No	No	No
ULEARN Insurance School Inc. 4194 423 Hillsboro Rd. Taylorsville, NC 28681 Email: unitedfs@ureach.com Mr. Joe Douglas Compton	Yes	Yes	Yes	Yes	No	Yes
Wayne Community College 4219 PO Box 8002 3000 Wayne Memorial Drive Goldsboro, NC 27534 (919) 739-6931 Ms. Lisa Newkirk Email: ldnewkirk@waynecc.edu	Yes	Yes	Yes	Yes	Yes	Yes