

North Carolina Department of Insurance

Pre-licensing Correspondence Course Information

VERY IMPORTANT

The Department of Insurance approves correspondence courses for pre-licensing education offered through the workbook method and through the internet.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines, and Medicare Supplement/Long Term Care pre-licensing education requirements through correspondence courses MUST enroll through a Department of Insurance-approved correspondence pre-licensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license: Life, Accident & Health and/or Sickness, Property, Casualty, and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from pre-licensing education requirements:

Life:

Certified Insurance Counselor (CIC)
Certified Employee Benefits Specialist (CEBS)
Certified Financial Planner (CFP)
Chartered Life Underwriter (CLU)
Chartered Financial Consultant (ChFC)
Life Underwriter Training Council Fellow (LUTCF)
Fellow Life Management Institute (FLMI)

Accident & Health/Sickness:

Registered Health Underwriter (RHU)
Certified Employee Benefits Specialist (CEBS)
Registered Employee Benefits Consultant (REBC)
Health Insurance Associate (HIA)

Property:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC).

Casualty:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered Prop. Cas. Underwriter (CPCU)

Personal Lines:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered Prop. Cas. Underwriter (CPCU)

Medicare Supplement/Long Term Care:

Waivers for pre-licensing are granted case-by-case based on education and/or experience in Medicare Supplement/Long Term Care.

Other qualification: Holder of a degree in insurance (Associate or Bachelor's)

Submit a written request for a waiver of pre-licensing education with proof of exemption to NCDOI/Agent Services Division by fax to (919) 715-3794.

Approved Schools for Insurance Pre-licensing Education Correspondence Courses (Workbook and Internet)

**Please contact the individual schools for courses and schedule information.
November 22, 2024**

| School Information | Life Approval | Accident & Health/ Sickness Approval | Property Approval | Casualty Approval | Personal Lines Approval | Medicare Supplement/ Long Term Care Approval |
|--|---------------|---|-------------------|-------------------|-------------------------|---|
| 360Training.com, Inc. 4207 13801 N. Mo-Pac Expressway, Ste 100 Austin, TX 78728 (512) 441-1097 Website: 360training.com Email: jonny.white@360training.com Mr. Jonny White | Yes | Yes | Yes | Yes | No | No |
| AA Online Classes.com 4195 2608 Newby Road Huntsville, AL 35805 (256) 679-3162 Website: www.aaonlineclasses.com Email: support@aaonlineclasses.com Mr. Victor E. Bradley | Yes | Yes | Yes | Yes | No | No |
| A.D. Banker & Company 4196 5000 College Blvd. #120 Overland Park, KS 66211 (800) 866-2468 laurie@adbanker.com barb@adbanker.com Ms. Laurie Coe | Yes | Yes | Yes | Yes | Yes | Yes |
| Agent's Choice, Insurance PLE School 4164 3572 Heathrow Drive Winston Salem, NC 27127 (336) 774-9400 Website: www.agentschoiceonline.com Email: answers@agentschoiceonline.com Mr. Ronald Delk | Yes | Yes | Yes | Yes | Yes | Yes |
| American Financial Studies 4145 P.O. Box 357 Hayesville, NC 28904 (828) 389-9999 (800) 707-2529 Website: www.americanfinancialstudies.com Email: service@americanfinancialstudies.com Mr. John Martin | Yes | Yes | Yes | Yes | Yes | Yes |
| American Online Insurance School 4229 913 Allegro Lane Apollo Beach, FL 33572 (813) 641-8077 david@floridaschool.com www.aoischool.com Mr. David G. Watson, CLU | Yes | Yes | No | No | No | Yes |

| School Information | Life Approval | Accident & Health/Sickness Approval | Property Approval | Casualty Approval | Personal Lines Approval | Medicare Supplement/Long Term Care Approval |
|--|---------------|-------------------------------------|-------------------|-------------------|-------------------------|---|
| American Safety Council 225 E Robinson Street, Suite 570 Orlando, FL 32801-4339 (541) 371-2882 Email: insurance@amersc.com Mr. Ryan Imel | 4212 Yes | Yes | No | No | No | No |
| Ayantal & Associates PO Box 14103 Raleigh, NC 27620-4103 (919) 833-4210 Email: als4210@bellsouth.net Mr. Albert L Scott | 4133 Yes | Yes | Yes | Yes | No | No |
| Brewer Insurance School 810 Dutch Square, Suite 100 Columbia, SC 29210 (803) 772-0684 Website: www.BrewerInsuranceSchool.com Email: info@brewerinsuranceschool.com Angela Brdarski | 4235 Yes | Yes | Yes | Yes | No | No |
| Carolina Insurance School, Inc. P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 Website: www.CarolinaInsuranceSchool.com Email: smalmberg@CarolinaInsuranceSchool.com Ms. Sharon Malmberg | 4151 Yes | Yes | Yes | Yes | Yes | Yes |
| Catawba Valley Community College 2550 Hwy 70 SE Hickory, C 28602 (828) 327-7000 Website: www.cvcc.edu Email: sblake@cvcc.edu Ms. Susan Blake | 4004 Yes | Yes | Yes | Yes | Yes | Yes |
| Catawba Valley Insurance Program P.O. Box 2825 Hickory, NC 28603 1317 Fourth Street Dr NW Hickory, NC 28601 (828) 328-5750 Email: gene@danwatersassoc.com Mr. Gene Davis | 4177 Yes | Yes | No | No | No | Yes |
| COR Enterprises, LLC d.b.a. AdjusterPro, All-Lines Training 11201 N Tatum Blvd Ste 300 PMB 94125 Phoenix, AZ 85028-6039 (214) 329-9030 Websites: www.adjusterpro.com www.alllinestraining.com | 4237 No | No | Yes | Yes | Yes | No |

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|--|---------------|-------------------------------------|-------------------|-------------------|-------------------------|---|
| CPMI Professional Development, LLC 4205 613 Countryside Drive Germantown Hills, IL 61548 (877) 601-2273 Email: info@cpmipro.com Ms. Clair Mensinger | Yes | Yes | Yes | Yes | No | Yes |
| Dixon Insurance School 4172 1903 Waverly Drive Monroe, NC 28112 (704) 254-6437 Website: www.dixonshall.com Email: dhall@dixonshall.com Mr. Dixon Hall | Yes | Yes | Yes | Yes | Yes | Yes |
| Duke and Dowling 4146 210 West Millbrook Road Raleigh, NC 27609 (919) 880-1440 Email: alwheless@nc.rr.com Mr. Al Wheless | Yes | Yes | No | No | No | Yes |
| Enterprise Training School, Inc. 4221 8600 LaSalle Rd. Suite 500-York Building Towson, MD 21286 (800) 777-0490 Email: ryan@etrainingschool.com Mr. Ryan Evans | Yes | Yes | No | No | No | No |
| ExamFX Inc. 4191 11161 Overbrook Road Leawood, KS 66211 (800) 586-2253 Website: www.examfx.com Email: lesa.pastor@examfx.com Ms. Lesa Pastor | Yes | Yes | Yes | Yes | Yes | Yes |
| Financial Brokerage, Inc. 4099 2238 South 156 Circle Omaha, NE 68130 (402) 697-9988 Website: www.fbinc.com Email: marketing@fbinc.com Ms. Sarah Stewart | No | No | No | No | No | Yes |
| Horizon Professional Education 4193 4600 Park Rd. #325 Charlotte, NC 28209 (704) 529-3199 Website: www.horizon-edu.com Ms. Linda S. Ake | Yes | Yes | Yes | Yes | No | Yes |

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|--|-----------------------------|-------------------------------------|-------------------|-------------------|-------------------------|---|-----|
| IIANC/InsurAcademy 101 Weston Oaks Ct. Cary, NC 27513 (919) 828-4371 Website: www.iianc.com Email: lwooters@iianc.com | 4132 Ms. LuAnn Wooters | Yes | Yes | No | No | No | Yes |
| Insurance Educational Systems P.O. Box 90684 Raleigh, NC 27675 (919) 859-2104 Website: www.iesnc.com Email: Victor@iesnc.com | 4127 Mr. Victor Powell | Yes | Yes | Yes | Yes | Yes | Yes |
| Insurance Educators P.O. Box 13227 Durham, NC 27709 (919) 361-0780 Website: www.insuranceeducators.com Email: tp@insuranceeducators.com | 4155 Mr. Victor Powell | Yes | Yes | Yes | Yes | Yes | Yes |
| DF Institute, Inc., d.b.a. Kaplan Financial 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (608) 779-5599 Email: bob.lorbeck@kaplan.com | 4180 Mr. Robert Lorbeck | Yes | Yes | Yes | Yes | Yes | Yes |
| Lester Underwriting Training Center P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: lutcffollowup@aol.com | 4058 Mr. Avie Lester | Yes | Yes | No | No | No | No |
| Lewis Financial Services Institute 6604 C3 East WT Harris Blvd Charlotte, NC 28215 (704) 563-8869 Website: www.lfsinstitute.com Email: dlewis8084@aol.com | 4130 Mr. Donald E. Lewis | Yes | Yes | Yes | Yes | Yes | No |
| NC Surepass Insurance School 3709 Valleyfield Lane Elm City, NC 27822 (252) 245-4175 Email: charleswheeler57@gmail.com | 4160 Mr. Charles Wheeler | Yes | Yes | Yes | Yes | Yes | Yes |

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| National Online Insurance School 111 SE 2 nd Street, Unit 401 Delray Beach, FL 33444 (888) 770-3681 Email: info@nationalonlineinsuranceschool.com Website: www.nationalonlineinsuranceschool.com Mr. Michael Basiaga | 4216 Yes | Yes | No | No | No | No |
| Pass Perfect, LLC 3625 Brookside Pkwy #450 Alpharetta, GA 30022 (317) 308-0877 Email: lisa.stafford@cerifi.com Website: www.passperfect.com | 4238 Yes | Yes | Yes | Yes | No | Yes |
| Raleigh Agency of the Equitable 3201 Beechleaf Court, Ste 450 Raleigh, NC 27604 (919) 341-1690 Email: vickie.bain@axa-advisors.com Ms. Vickie Bain | 4090 Yes | Yes | No | No | No | No |
| Rendleman Company P.O. Box 4305 Greensboro, NC 27404 (336) 851-6002 Website: www.rendlemancompany.com Email: rendy3@aol.com Mr. Bill Rendleman, Jr. | 4136 Yes | Yes | Yes | Yes | Yes | Yes |
| Tammie D'Allura Insurance Educators, LLC 3815 Tinsley Drive, Ste 161 High Point, NC 27265 (336) 460-7979 Email: tammieinsedu@gmail.com Website: tdinsuranceeducators.com Tammie Grisso D'Allura | 4230 Yes | Yes | Yes | Yes | No | Yes |
| TesTeachers 8700 E Via de Ventura, Ste. 300 Scottsdale, AZ 85258 (888) 422-7714 compliance@testteachers.com Ms. Suzy Rhoades | 4215 Yes | Yes | Yes | Yes | Yes | No |
| The License Coach 825 Market Street Building M, Suite 245 Allen, TX 75013 (214) 613-1539 Website: www.thelicensecoach.com Email: blake@thelicensecoach.com Mr. Blake LeBlanc | 4203 Yes | Yes | Yes | Yes | No | Yes |

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|---|---------------|-------------------------------------|-------------------|-------------------|-------------------------|---|
| ULEARN Insurance School 423 Hillsboro Rd. Taylorsville, NC 28681 (828) 495-7208 Email: unitedfs@ureach.com Mr. Joe Douglas Compton | 4194 Yes | Yes | Yes | Yes | No | Yes |
| WebCE 1222 Merit Dr., Suite 500 Dallas, TX 75251 (877) 488-9308 Email: supportservices@webce.com Support Services | 4209 Yes | Yes | Yes | Yes | Yes | Yes |
| Wilkes Community College 1328 S. Collegiate Dr. PO Box 120 Wilkesboro, NC 28697 (336) 838-6100 Email: mwbrannock859@wilkescc.edu Website: www.wilkescc.edu Ms. Marina Brannock | 4234 Yes | Yes | Yes | Yes | Yes | Yes |
| XCEL Solutions LLC 218 Liberty St. Warren, PA 16365 (866) 559-9235 Email: compliance@xceltesting.com Website: www.xcelsolutions.com Mr. Nicholas Stephens | 4214 Yes | Yes | Yes | Yes | Yes | Yes |